

## Exhibit “A”



Midland Credit  
Management, Inc.

2365 Northside Drive, Suite 300, San Diego, CA 92108

06-08-2016

001 Keith E Landrus  
P89T3292 504 W Glass Ave  
Spokane, WA 99205-2915



### Original Credit

HSBC BANK NEVADA, N.A.
<b>Original Account Number</b>
5407915021263360
<b>MCM Account Number</b>
8539200518
<b>Current Balance</b>
\$1,002.63
<b>Current Owner</b>
<b>MIDLAND FUNDING LLC</b>

You are **pre-approved** for a 40% discount!

Call now: (800) 282-2644

### Choose The Option That Works For You.

RE: HSBC Bank Nevada, N.A.

Dear Keith,

Congratulations! You have been **pre-approved** for a discount program designed to save you money. Act now to maximize your savings and put this debt behind you by calling (800) 282-2644. Pay online today at [www.midlandcreditonline.com](http://www.midlandcreditonline.com).

#### Option 1: 40% OFF

You Pay Only

**\$601.57**

Payment Due Date: 07-08-2016

6 Monthly Payments of Only

**\$133.68**

#### Option 2: 20% OFF

First Payment Due Date: 07-08-2016

**\$50 per month<sup>†</sup>**

<sup>†</sup> Call today to discuss your options and get more details.

If these options don't work for you, call one of our Account Managers to help you set up a payment plan that does.

Sincerely,

*Tim Bolin*

Tim Bolin, Division Manager

The law limits how long you can be sued on a debt. Because of the age of your debt, we will not sue you for it. If you do not pay the debt, we may continue to report it to the credit reporting agencies as unpaid.

\*If you pay your full balance, we will report your account as **Paid in Full**. If you pay less than your full balance, we will report your account as **Paid in Full for less than the full balance**.

### Benefits of Paying!

- Save up to \$401.05
- Offer Expiration date: 07-08-2016
- After receiving your final payment, we will consider the account paid.\*

**CALL US TODAY!**

**(800) 282-2644**

**Please understand this is a communication from a debt collector. This is an attempt to collect a debt. Any information obtained will be used for that purpose.**

**PLEASE SEE REVERSE SIDE FOR IMPORTANT DISCLOSURE INFORMATION**

Calls to and/or from this company may be monitored or recorded.

The offer to resolve this account for the discount(s) offered in this letter remains open until 07-08-2016. For further information, please call one of our Account Managers at (800) 282-2644.

**MAIL PAYMENTS TO:** P.O. Box 6578, Los Angeles, CA 96578

**MAIL CORRESPONDENCE BUT NO PAYMENTS TO:** MCM's business address at 2365 Northside Drive, Suite 300, San Diego, CA 92108

**We are required under state law to notify consumers of the following rights. This list does not contain a complete list of the rights consumers have under state and federal law:**

**ADDITIONAL ACCOUNT INFORMATION:**

Charge-Off Balance: \$690.04  
Last Payment Date: 06-30-2010  
Interest Rate\*: 12.00%

\*Interest Rate used to calculate interest portion of the current balance due.

Principal Balance:	\$ 690.04
Seller Interest Balance:	\$ 0.00
Seller Fees:	\$ 0.00
MCM Interest Balance:	\$ 312.59
MCM Fees:	\$ <u>0.00</u>
Current Balance:	\$ 1,002.63